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Fengsheng Electric

*WeCare
Drive Program for
ABB Drives*



Authorized
value
provider

ABB





Reasons to choose WeCare Drive Program (“WeCare”)

Efficiency

- Avoid hassle, wasted time and unnecessary bureaucracy in handling routine and emergency maintenance.

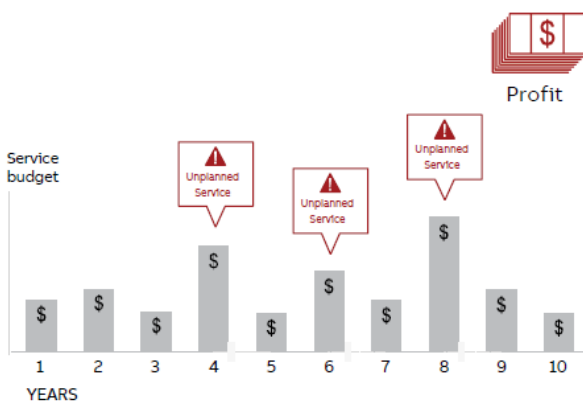
Cost Control

- Maintenance and other support activities are offered at a fixed annual price, regardless of how often they are used.

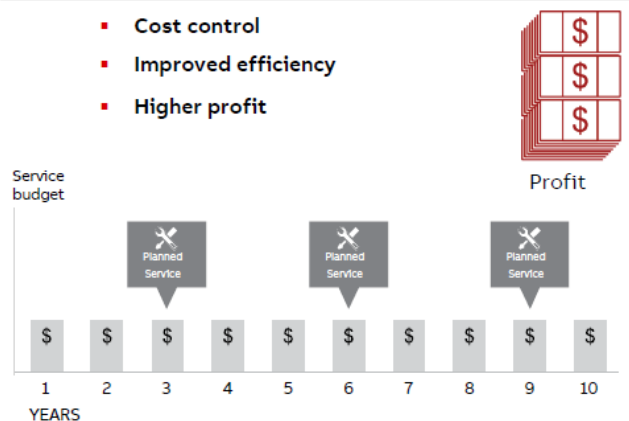
Focus on core activities

- Remove the burden and distractions of non-core activities, and work secure in the knowledge that your drives are well maintained.

Without WeCare



With WeCare



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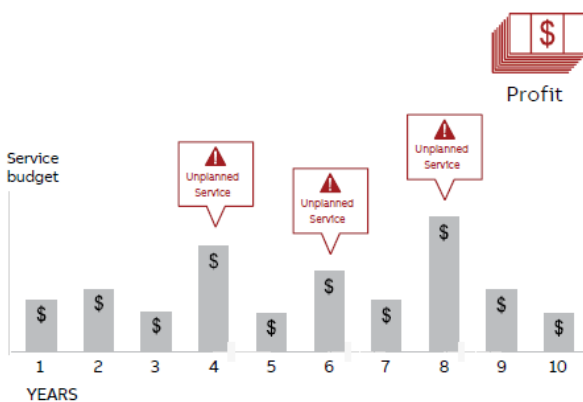
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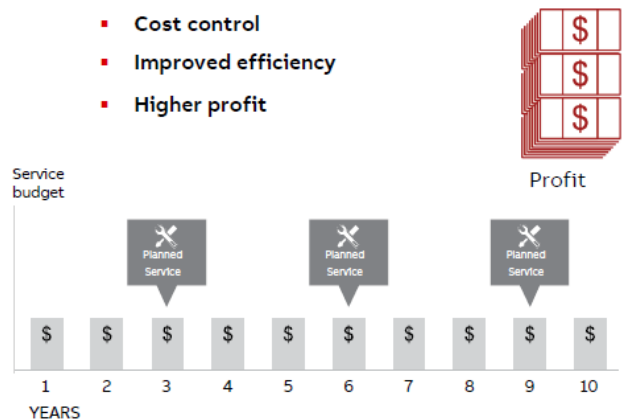
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WeCare: *2 levels to fit the customer's specific needs*

Preventive Care



Extended lifetime of drives due to replacement of aging components such as cooling fans

Preventive Maintenance kits and labor for exchange included.

Annual Drive health check up at site based on the standard preventive actions.

Free One year Preventive Care when purchase ABB Drives* from us

Complete Care



Fixed annual maintenance fee covering unexpected failures and replacement of aging components

Preventive Care

Minimal annual fees (10% of Drive costs on average)

Services offer at a fixed annual fee

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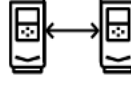

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WeCare: *Services can be tailored made to suit your needs*

<p>Onsite inspection</p>  <p>Yearly onsite inspection ensures proper operations and helps identify early signs of component wear out.</p>	<p>Technical Support</p>  <p>ABB-certified specialists provide telephone support and troubleshooting advice for rapid drive recovery.</p>	<p>Response time</p>  <p>An ABB-certified specialist travels to your site within an agreed period of time.</p>	
<p>Spare Parts</p>  <p>Ensure swift repair by always having critical spares close at hand</p>	<p>Training</p>  <p>Trained personnel guarantees a better understanding of drive operation and more efficient maintenance.</p>	<p>Drive Exchange</p>  <p>Fast, reliable and cost-effective alternative to repair, buying a new drive or performing maintenance.</p>	<p>Reconditioning</p>  <p>ABB drive service workshops fully restores and tests your drive and provides a one-year warranty.</p>

Services offer at a fixed annual fee





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WeCare:
Contact us for more information

**WeCare Drive program means you avoid unnecessary hassle,
allowing you to concentrate on your core business.**



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